

Long Island BusinessNEWS

WHO'S

In Corporate Law, Accounting & Commercial Real Estate

WHO

David G. Hunt, MCR, CCIM, SIOR Hunt Corporate Services, Inc.

David G. Hunt, MCR, CCIM, SIOR is president of Hunt Corporate Services, Inc. in Syosset. He has 36 years experience in the rental, sale and appraisal of industrial and commercial real estate on Long Island. The firm celebrates its 28th anniversary this year with annual sales exceeding \$25 million. Both the firm, and Mr. Hunt individually, have been named as a Top 20 Power Broker by The CoStar Group and Real Estate Forum Magazine.

Unlike traditional brokerage agencies, Hunt Corporate Services only represents their clients exclusively, by contract. The full range of services of an in-house corporate real estate department are provided for each client, including the acquisition and disposition of real estate, lease administration, financial analysis and consulting.

For those companies that are looking to acquire real estate on Long Island, Hunt sees many opportunities for the best deals in years. "While our vacancy rates on Long Island are low compared with the rest of the country," noted Hunt, "there are nevertheless some exceptional leasing opportunities. Companies can name their own price in many circumstances." Hunt says purchasing



a building is easier today than anytime in the last five years, but that there is still a scarcity of product. "Sale prices have definitely leveled off," Hunt said, "however, we still do not have enough buildings available to satisfy the demand, particularly in the small size ranges."

Hunt received his bachelor's degree from Georgia Tech. He also holds the Master of Corporate Real Estate designation from Corenet International, the Certified Commercial Investment Member designation from CCIM Institute, and the SIOR designation from the Society of Industrial and Office Realtors. He is one of only three brokers on Long Island to hold all three prestigious designations. He is also a graduate of the Columbia Society of Real Estate Appraisers, and has been a guest lecturer for the CW Post Real Estate Institute.

Hunt, an Eagle Scout, currently serves as an Eagle Scout coach to Boy Scout Troop 113 in Centerport. An active pilot and runner, he has also served as president of the Mid-Island Pilots Club, and Race Director/Vice President of the Great Cow Harbor Run, Inc.